## OP OP6210 Christmas Adverts Opinium Opinium

27 November 2015

The following tables represent the results of research conducted by Opinium Research. If the base is not otherwise specified, then the results in that table reflect the full sample.

## ► RESEARCH OVERVIEW

FIELD DATES | 20 to 26 November 2015

**SAMPLE** | 2,060 online interviews with UK adults

**WEIGHTING** | Our sample has been weighted to reflect a nationally representative audience

In instances where the base size falls below 50 respondents, figures should be seen as indicative only. We advise against using these figures when reporting, unless appropriate caveats are provided.

For more information or research related enquires please contact

research@opinium.co.uk



Total	#AldiFavourite Things:	Argos - #justcantwait	ASDA - #becauseitschr istmas	Boots UK - #Discovermore	Cadbury Christmas 2015	Coke - #holidaysareco ming
4138	205	217	203	208	203	210
100%	100%	100%	100%	100%	100%	100%
443	38	9	19	16	7	80
11%	19%	4%	9%	8%	3%	38%
737	47	32	40	36	33	52
18%	23%	15%	20%	17%	16%	25%
610	38	29	33	29	27	24
15%	19%	13%	16%	14%	13%	11%
2348	82	147	111	127	136	54
57%	40%	68%	55%	61%	67%	26%
43%	60%	32%	45%	39%	33%	74%
	4138 100% 443 11% 737 18% 610 15% 2348 57%	Total         Things:           4138         205           100%         100%           443         38           11%         19%           737         47           18%         23%           610         38           15%         19%           2348         82           57%         40%	Total         Things:         #justcantwait           4138         205         217           100%         100%         100%           443         38         9           11%         19%         4%           737         47         32           18%         23%         15%           610         38         29           15%         19%         13%           2348         82         147           57%         40%         68%	Total         Things:         #justcantwait         istmas           4138         205         217         203           100%         100%         100%         100%           443         38         9         19           11%         19%         4%         9%           737         47         32         40           18%         23%         15%         20%           610         38         29         33           15%         19%         13%         16%           2348         82         147         111           57%         40%         68%         55%	Total         Things:         #justcantwait         istmas         #Discovermore           4138         205         217         203         208           100%         100%         100%         100%         100%           443         38         9         19         16           11%         19%         4%         9%         8%           737         47         32         40         36           18%         23%         15%         20%         17%           610         38         29         33         29           15%         19%         13%         16%         14%           2348         82         147         111         127           57%         40%         68%         55%         61%	Total         Things:         #justcantwait         istmas         #Discovermore         2015           4138         205         217         203         208         203           100%         100%         100%         100%         100%         100%           443         38         9         19         16         7           11%         19%         4%         9%         8%         3%           737         47         32         40         36         33           18%         23%         15%         20%         17%         16%           610         38         29         33         29         27           15%         19%         13%         16%         14%         13%           2348         82         147         111         127         136           57%         40%         68%         55%         61%         67%

A1 Have you seen this ad before today?	Currys -Spare the act	Debenhams - #foundit	House of Fraser - #YourRules	John Lewis - Man on the moon	Iceland - Eyebrows will Rise	Lidl - The Lidl School of Christmas	Littlewoods - Christmas 2015
,	209	204	208	202	204	207	205
Base: all respondents	100%	100%	100%	100%	100%	100%	100%
·	10	13	5	40	18	27	17
Lots of times	5%	6%	2%	20%	9%	13%	8%
	32	15	12	70	24	45	34
A few times	15%	7%	6%	35%	12%	22%	17%
	28	20	8	35	36	22	31
Once or twice	13%	10%	4%	17%	18%	11%	15%
	139	156	183	57	126	113	123
No this is the first	67%	76%	88%	28%	62%	55%	60%
Net: seen	33%	24%	12%	72%	38%	45%	40%

A1	Marks & Spencer's - #TheartofChris tmas	Morrisons - Handmade Right Here	Sainsbury's - Mog's Christmas Calamity	Sky - Sky Movies Christmas Advert	Tesco - Gluten Free Christmas Advert	Very.co.uk - The Journey	Waitrose - Christmas 2015
Have you seen this ad before today?	212	205	200	208	202	211	205
5 " ' '		205	209				205
Base: all respondents	100%	100%		100%		100%	100%
	18	2	17	39	43	13	12
Lots of times	8%	1%	8%	19%	21%	6%	6%
	34	36	43	52	. 44	33	23
A few times	16%	18%	21%	25%	22%	16%	11%
	34	38	44	37	38	29	30
Once or twice	16%	19%	21%	18%	19%	14%	15%
	126	129	105	80	78	136	140
No this is the first	59%	63%	50%	38%	38%	64%	68%
Net: seen	41%	37%	50%	62%	62%	36%	32%

		Aldi -		ASDA -		Cadbury - Cadbury	Coke -
		#AldiFavourite	Argos -	#becauseitschr	Boots UK -	Christmas	#holidaysareco
	Total	Things:	#justcantwait	istmas	#Discovermore	2015	ming
A2							
How much would you enjoy watching this advert each time you see it on television?							
	4138	205	217	203	208	203	210
Base: all respondents	100%	100%	100%	100%	100%	100%	
	492	40	17	26	16	29	37
A lot	12%		8%			14%	
	913	59	42			50	
Quite	22%		19%			25%	
	1386	69	100	53	79	77	77
Wouldn't mind	33%		46%			38%	
	833	25	36	37	45	28	23
Not much	20%		17%			14%	
	514	12	22		24	19	20
Not at all	12%	6%	10%	18%	12%	9%	10%
Net: enjoyed	34%	48%	27%	37%	29%	39%	43%
Net: not enjoyed	33%	18%	27%	36%	33%	23%	20%

A2	Currys -Spare the act	Debenhams - #foundit	House of Fraser - #YourRules	John Lewis - Man on the moon	Iceland - Eyebrows will Rise	Lidl - The Lidl School of Christmas	Littlewoods - Christmas 2015
How much would you enjoy watching this advert each time you see it on television?							
	209	204	208	202	204	207	205
Base: all respondents	100%	100%	100%	100%	100%	100%	100%
	13	22	13	43	8	22	25
A lot	6%	11%	6%	21%	4%	11%	12%
	33	35	23	42	39	48	37
Quite	16%	17%	11%	21%	19%	23%	18%
	58	80	40	54	91	74	67
Wouldn't mind	28%	39%	19%	27%	45%	36%	33%
	63	48	67	44	40	45	52
Not much	30%	24%	32%	22%	20%	22%	25%
	42	19	65	19	26	18	24
Not at all	20%	9%	31%	9%	13%	9%	12%
Net: enjoyed	22%	28%	17%	42%	23%	34%	30%
Net: not enjoyed	50%	33%	63%	31%	32%	30%	37%

A2	Marks & Spencer's - #TheartofChris tmas	Morrisons - Handmade Right Here	Sainsbury's - Mog's Christmas Calamity	Sky - Sky Movies Christmas Advert	Tesco - Gluten Free Christmas Advert	Very.co.uk - The Journey	Waitrose - Christmas 2015
How much would you enjoy watching this advert each time you see it on television?							
	212	205	209	208	203	211	205
Base: all respondents	100%	100%	100%	100%		100%	100%
	22	16	56	21	19	22	25
A lot	10%	8%	27%	10%	9%	10%	12%
	56	48	61	53	46	55	39
Quite	26%	23%	29%	25%	23%	26%	19%
	55	87	45	68	65	77	70
Wouldn't mind	26%	42%	22%	33%	32%	36%	34%
	50	35	28	39	43	38	47
Not much	24%	17%	13%	19%	21%	18%	23%
	29	19	19	27	30	19	24
Not at all	14%	9%	9%	13%	15%	9%	12%
Net: enjoyed	37%	31%	56%	36%	32%	36%	31%
Net: not enjoyed	37%	26%	22%	32%	36%	27%	35%

A4A	Total	Aldi - #AldiFavourite Things:	Argos - #justcantwait	ASDA - #becauseitschr istmas	Boots UK - #Discovermore	Cadbury - Cadbury Christmas 2015	Coke - #holidaysareco ming
Below are three lists of words that might apply to the advert you have been looking at. For each of the three lists, please pick one word that you think best applies to the advert. You may feel that all the words apply or that none really apply, but we would still like to know which one you think applies more than the others in each list. Click on the one word which most applies to the advert.							
	4138	205	217	7 203	208	203	3 210
Base: all respondents	100%	100%	100%	6 100%	100%	100%	6 100%
	1832	126	72	2 83	102	10	5 138
Pleasant	44%	61%	33%	<b>41%</b>	49%	<b>52</b> %	66%
	1002	47	96	6 49	37	49	9 27
Interesting	24%	23%	44%	<b>24</b> %	18%	24%	6 13%
	582	15	23	3 16	34	2	1 18
Boring	14%	7%	11%	8%	16%	10%	6 9%
	722	17	26	5 55	35	28	3 27
Irritating	17%	8%	12%	<b>27</b> %	17%	14%	6 13%

A4A	Currys -Spare the act	Debenhams - #foundit	House of Fraser - #YourRules	John Lewis - Man on the moon	Iceland - Eyebrows will Rise	Lidl - The Lidl School of Christmas	Littlewoods - Christmas 2015
Below are three lists of words that might apply to the advert you have been looking at. For each of the three lists, please pick one word that you think best applies to the advert. You may feel that all the words apply or that none really apply, but we would still like to know which one you think applies more than the others in each list. Click on the one word which most applies to the advert.							
	209	204	208	202	204	207	205
Base: all respondents	100%	100%	100%	100%	100%	100%	100%
	51	104	23	92	97	79	94
Pleasant	24%	51%	11%	46%	48%	38%	46%
	47	30	55	51	50	64	38
Interesting	22%	15%	26%	25%	25%	31%	19%
	53	44	40	30	37	26	47
Boring	25%	22%	19%	15%	18%	13%	23%
	58	26	90	29	20	38	26
Irritating	28%	13%	43%	14%	10%	18%	13%

A4A Below are three lists of words that might apply to the advert you have been looking at. For each of the three lists, please pick one word that you think best applies to the advert. You may feel that all the words apply or that none really apply, but we would still like to know which one you think applies more than the others in each list. Click on the one word which most applies to the advert.	Marks & Spencer's - #TheartofChris tmas	Morrisons - Handmade Right Here	Sainsbury's - Mog's Christmas Calamity	Sky - Sky Movies Christmas Advert	Tesco - Gluten Free Christmas Advert	Very.co.uk - The Journey	Waitrose - Christmas 2015
	212	205	209	208	203	211	205
Base: all respondents	100%	100%	100%	100%	100%	100%	100%
	73	125	89	90	73	125	91
Pleasant	34%	61%	43%	43%	36%	59%	44%
	62	38	80	58	48	36	40
Interesting	29%	19%	38%	28%	24%	17%	20%
	25	27	13	24	- 28	27	34
Boring	12%	13%	6%	12%	14%	13%	17%
	52	15	27	36	54	23	40
Irritating	25%	7%	13%	17%	27%	11%	20%

	Total	Aldi - #AldiFavourite Things:	Argos - #justcantwait	ASDA - #becauseitschr istmas	Boots UK - #Discovermore	Cadbury - Cadbury Christmas 2015	Coke - #holidaysareco ming
A4B							
Which one of these applies most to the advert?							
	4138	205	217	203	208	203	210
Base: all respondents	100%	100%	100%	100%	100%	100%	100%
	1116	95	36	18	60	40	61
Soothing	27%	46%	17%	9%	29%	20%	29%
	1794	76	135	5 119	87	117	117
Distinctive	43%	37%	62%	59%	42%	58%	56%
	892	29	29	36	43	35	22
Dull	22%	14%	13%	18%	21%	17%	10%
	336	5	17	' 30	18	11	10
Unpleasant	8%	2%	8%	15%	9%	5%	5%

A4B	Currys -Spare the act	Debenhams - #foundit	House of Fraser - #YourRules	John Lewis - Man on the moon	Iceland - Eyebrows will Rise	Lidl - The Lidl School of Christmas	Littlewoods - Christmas 2015
Which one of these applies most to the advert?							
·	209	204	208	202	204	207	205
Base: all respondents	100%	100%	100%	100%	100%	100%	100%
	24	80	9	66	83	44	101
Soothing	11%	39%	4%	33%	41%	21%	49%
	73	50	83	85	60	97	33
Distinctive	35%	25%	40%	42%	29%	47%	16%
	93	68	58	31	54	53	59
Dull	44%	33%	28%	15%	26%	26%	29%
	19	6	58	20	7	13	12
Unpleasant	9%	3%	28%	10%	3%	6%	6%

A4B	Marks & Spencer's - #TheartofChris tmas	Morrisons - Handmade Right Here	Sainsbury's - Mog's Christmas Calamity	Sky - Sky Movies Christmas Advert	Tesco - Gluten Free Christmas Advert	Very.co.uk - The Journey	Waitrose - Christmas 2015
Which one of these applies most to the advert?							
	212	205	209	208	203	211	205
Base: all respondents	100%	100%	100%	100%	100%	100%	100%
·	24	102	42	42	36	97	56
Soothing	11%	50%	20%	20%	18%	46%	27%
	131	58	128	109	88	70	78
Distinctive	<b>62</b> %	28%	61%	<b>52</b> %	43%	<b>33</b> %	38%
	35	41	16	41	65	34	50
Dull	17%	20%	8%	20%	32%	16%	24%
	22	4	23	16	14	10	21
Unpleasant	10%	2%	11%	8%	7%	5%	10%

A4C	Total	Aldi - #AldiFavourite Things:	Argos - #justcantwait	ASDA - #becauseitschr istmas	Boots UK - #Discovermore	Cadbury - Cadbury Christmas 2015	Coke - #holidaysareco ming
And which of these?							
	4138	205	217	203	208	203	210
Base: all respondents	100%	100%	100%	100%	100%	100%	100%
	1269	102	33	25	63	61	78
Gentle	31%	50%	15%	12%	30%	30%	37%
	1669	79	130	109	83	96	90
Involving	40%	39%	60%	54%	40%	47%	43%
	893	20	40	43	48	40	30
Weak	22%	10%	18%	21%	23%	20%	14%
	307	4	14	- 26	14	6	12
Disturbing	7%	2%	6%	13%	7%	3%	6%

A4C	Currys -Spare the act	Debenhams - #foundit	House of Fraser - #YourRules	John Lewis - Man on the moon	Iceland - Eyebrows will Rise	Lidl - The Lidl School of Christmas	Littlewoods - Christmas 2015	Marks & Spencer's - #TheartofChris tmas	Morrisons - Handmade Right Here
And which of these?									
	209	204	208	202	204	207	205	212	205
Base: all respondents	100%	100%	100%	100%	100%	100%	100%	100%	100%
	26	98	16	97	75	60	102	23	100
Gentle	12%	48%	8%	48%	37%	29%	50%	11%	49%
	79	51	68	48	74	84	38	124	68
Involving	38%	25%	33%	24%	36%	41%	19%	58%	33%
	95	53	64	27	51	58	51	39	34
Weak	45%	26%	31%	13%	25%	28%	25%	18%	17%
	9	2	60	30	4	5	14	. 26	3
Disturbing	4%	1%	29%	15%	2%	2%	7%	12%	1%

	Sainsbury's - Mog's Christmas Calamity	Sky - Sky Movies Christmas Advert	Tesco - Gluten Free Christmas Advert	Very.co.uk - The Journey	Waitrose - Christmas 2015
A4C					
And which of these?					
	209	208	203	211	205
Base: all respondents	100%	100%	100%	100%	100%
	55	44	48	118	45
Gentle	26%	21%	24%	56%	22%
	107	109	81	57	94
Involving	51%	<b>52</b> %	40%	27%	46%
	14	43	63	29	51
Weak	7%	21%	31%	14%	25%
	33	12	11	7	15
Disturbing	16%	6%	5%	3%	7%

		Aldi -		ASDA -		Cadbury - Cadbury	Coke -
		#AldiFavourite	Argos -	#becauseitschr	Boots UK -	Christmas	#holidaysareco
	Total	Things:	#justcantwait	istmas	#Discovermore	2015	ming
A5		· ·	•				
Thinking about the advert you've just seen for [Brand], which one of these phrases applies to this advert?							
	4138	205	217	203	208	203	210
Base: all respondents	100%	100%	100%	100%	100%	100%	100%
	1060	52	64	51	50	130	129
You couldn't fail to remember it was for [Brand]	26%	25%	29%	25%	24%	64%	61%
	1479	80	104	59	78	59	54
It is quite good at making you remember it is for [Brand]	36%	39%	48%	29%	38%	29%	26%
It is not all that good at making you remember it is for	545	28	17	34	29	3	12
[Brand]	13%	14%	8%	17%	14%	1%	6%
	551	32	16	28	39	5	6
It could have been for any brand of [Y]	13%	16%	7%	14%	19%	2%	3%
	503	13	16	31	12	6	9
It could have been for almost anything	12%	6%	7%	15%	6%	3%	4%
Net: top 2	61%	64%	77%	54%	62%	93%	87%
Net: bottom 2	25%	22%	15%	29%	25%	5%	7%

A5	Currys -Spare the act	Debenhams - #foundit	House of Fraser - #YourRules	John Lewis - Man on the moon	Iceland - Eyebrows will Rise	Lidl - The Lidl School of Christmas	Littlewoods - Christmas 2015
Thinking about the advert you've just seen for [Brand], which one of these phrases applies to this advert?							
	209	204	208	202	204	207	205
Base: all respondents	100%	100%	100%	100%	100%	100%	100%
	19	40	22	52	44	42	42
You couldn't fail to remember it was for [Brand]	9%	20%	11%	26%	22%	20%	20%
	50	64	49	61	90	92	62
It is quite good at making you remember it is for [Brand]	24%	31%	24%	30%	44%	44%	30%
It is not all that good at making you remember it is for	43	36	33	37	22	29	40
[Brand]	21%	18%	16%	18%	11%	14%	20%
	34	42	27	20	36	28	32
It could have been for any brand of [Y]	16%	21%	13%	10%	18%	14%	16%
	63	22	77	32	12	16	29
It could have been for almost anything	30%	11%	37%	16%	6%	8%	14%
Net: top 2	33%	51%	34%	56%	66%	65%	51%
Net: bottom 2	46%	31%	50%	26%	24%	21%	30%

A5 Thinking about the advert you've just seen for [Brand], which one of these phrases applies to this advert?	Marks & Spencer's - #TheartofChris tmas	Morrisons - Handmade Right Here	Sainsbury's - Mog's Christmas Calamity	Sky - Sky Movies Christmas Advert	Tesco - Gluten Free Christmas Advert	Very.co.uk - The Journey	Waitrose - Christmas 2015
	212	205	209	208	203	211	205
Base: all respondents	100%	100%	100%	100%	100%	100%	100%
	57	70	34	42	54	39	27
You couldn't fail to remember it was for [Brand]	27%	34%	16%	20%	27%	18%	13%
	65	97	73	88	90	100	64
It is quite good at making you remember it is for [Brand]	31%	47%	35%	42%	44%	47%	31%
It is not all that good at making you remember it is for	37	13	25	25	15	32	35
[Brand]	17%	6%	12%	12%	7%	15%	17%
	22	19	26	27	30	27	55
It could have been for any brand of [Y]	10%	9%	12%	13%	15%	13%	27%
	31	6	51	26	14	13	24
It could have been for almost anything	15%	3%	24%	13%	7%	6%	12%
Net: top 2	58%	81%	51%	63%	71%	66%	44%
Net: bottom 2	25%	12%	37%	25%	22%	19%	39%

A6	Total	Aldi - #AldiFavourite Things:	Argos - #justcantwait	ASDA - #becauseitschr istmas	Boots UK - #Discovermore	Cadbury - Cadbury Christmas 2015	Coke - #holidaysareco ming
How will the advert affect your use of [Brand]?							
	4138	205	217	203	208	203	210
Base: all respondents	100%	100%	100%	100%	100%	100%	100%
	309	28	18	15	12	25	14
Makes me much more likely to use [Brand]	7%	14%	8%	7%	6%	12%	7%
	581	37	39	20	34	27	23
Makes me a little more likely to use [Brand]	14%	18%	18%	10%	16%	13%	11%
	3095	139	156	160	157	143	164
Makes no difference	75%	68%	72%	79%	75%	<b>70</b> %	78%
	153	1	4	. 8	5	8	9
Makes me less likely to use [Brand]	4%	0%	2%	4%	2%	4%	4%
Net: top 2	22%	32%	26%	17%	22%	26%	18%

A6 How will the advert affect your use of [Brand]?	Currys -Spare the act	Debenhams - #foundit	House of Fraser - #YourRules	John Lewis - Man on the moon	Iceland - Eyebrows will Rise	Lidl - The Lidl School of Christmas	Littlewoods - Christmas 2015	Marks & Spencer's - #TheartofChris tmas
Tiew will the devert direct your doe of [Brand].	209	204	208	202	204	207	205	212
Base: all respondents	100%		100%	100%	100%		100%	
-	6	18	11	17	17	15	17	23
Makes me much more likely to use [Brand]	3%	9%	<b>5</b> %	8%	8%	<b>7</b> %	8%	11%
	19	25	20	25	48	40	21	24
Makes me a little more likely to use [Brand]	9%	12%	10%	12%	24%	19%	10%	11%
	174	159	146	149	133	148	154	160
Makes no difference	83%	78%	70%	74%	65%	71%	75%	75%
	10	2	31	11	6	4	13	5
Makes me less likely to use [Brand]	5%	1%	15%	5%	3%	2%	6%	2%
Net: top 2	12%	21%	15%	21%	32%	27%	19%	22%

A6 How will the advert affect your use of [Brand]?	Morrisons - Handmade Right Here	Sainsbury's - Mog's Christmas Calamity	Sky - Sky Movies Christmas Advert	Tesco - Gluten Free Christmas Advert	Very.co.uk - The Journey	Waitrose - Christmas 2015
, , , , , , , , , , , , , , , , , , , ,	205	209	208	203	211	205
Base: all respondents	100%	100%	100%	100%	100%	100%
·	12	9	7	16	16	13
Makes me much more likely to use [Brand]	6%	4%	3%	8%	8%	6%
	43	30	26	16	40	24
Makes me a little more likely to use [Brand]	21%	14%	13%	8%	19%	12%
	146	162	166	164	151	164
Makes no difference	71%	<b>78%</b>	80%	81%	<b>72</b> %	80%
	4	8	9	7	4	4
Makes me less likely to use [Brand]	2%	4%	4%	3%	2%	2%
Net: top 2	27%	19%	16%	16%	27%	18%

		Aldi -		ASDA -		Cadbury - Cadbury	Coke -
		#AldiFavourite	Argos -	#becauseitschr	Boots UK -	Christmas	#holidaysareco
	Total	Things:	#justcantwait	istmas	#Discovermore	2015	ming
A7		9	,				9
How did the advert make you feel about [Brand]? The advert made [Brand] seem							
	4138	205	217	203	208	203	210
Base: all respondents	100%	100%	100%	100%	100%	100%	100%
	395	40	20	15	13	31	19
Much more appealing	10%	20%	9%	7%	6%	15%	9%
	787	49	58	31	38	31	32
A little more appealing	19%	24%	<b>27</b> %	15%	18%	15%	15%
	2645	114	130	138	144	125	153
It didn't change my feelings about [Brand]	64%	56%	60%	68%	69%	62%	73%
	166	1	5	11	9	13	1
A little less appealing	4%	0%	2%	5%	4%	6%	0%
	145	1	4	. 8	4	3	5
Much less appealing	4%	0%	2%	4%	2%	1%	2%
Net: more appealing	29%	43%	36%	23%	25%	31%	24%
Net: less appealing	8%	1%	4%	9%	6%	8%	3%

	Currys -Spare the act	Debenhams - #foundit	House of Fraser - #YourRules	John Lewis - Man on the moon	Iceland - Eyebrows will Rise	Lidl - The Lidl School of Christmas	Littlewoods - Christmas 2015
A7 How did the advert make you feel about [Brand]? The advert made [Brand] seem							
	209	204	208	202	204	207	205
Base: all respondents	100%	100%	100%	100%	100%	100%	100%
	10	22	14	25	21	21	18
Much more appealing	5%	11%	<b>7</b> %	12%	10%	10%	9%
	22	39	25	31	53	55	37
A little more appealing	11%	19%	12%	15%	26%	27%	18%
	153	134	107	125	122	115	129
It didn't change my feelings about [Brand]	73%	66%	51%	62%	60%	56%	63%
	12	6	29	12	4	9	9
A little less appealing	6%	3%	14%	6%	2%	4%	4%
	12	3	33	9	4	7	12
Much less appealing	6%	1%	16%	4%	2%	3%	6%
Net: more appealing	15%	30%	19%	28%	36%	37%	27%
Net: less appealing	11%	4%	30%	10%	4%	8%	10%

A7 How did the advert make you feel about [Brand]? The advert made [Brand] seem	Marks & Spencer's - #TheartofChris tmas	Morrisons - Handmade Right Here	Sainsbury's - Mog's Christmas Calamity	Sky - Sky Movies Christmas Advert	Tesco - Gluten Free Christmas Advert	Very.co.uk - The Journey	Waitrose - Christmas 2015
	212	205	209	208	203	211	205
Base: all respondents	100%	100%	100%	100%	100%	100%	100%
·	26	26	20	10	12	21	11
Much more appealing	12%	13%	10%	5%	6%	10%	5%
	39	54	38	38	31	50	36
A little more appealing	18%	26%	18%	18%	15%	24%	18%
	128	120	137	149	149	132	141
It didn't change my feelings about [Brand]	60%	59%	66%	<b>72</b> %	<b>73%</b>	63%	69%
	11	1	6	6	3	4	14
A little less appealing	5%	0%	3%	3%	1%	2%	7%
	8	4	8	5	8	4	3
Much less appealing	4%	2%	4%	2%	4%	2%	1%
Net: more appealing	31%	39%	28%	23%	21%	34%	23%
Net: less appealing	9%	2%	7%	5%	5%	4%	8%

		Aldi -		ASDA -	Cadbury - Cadbury	Coke -	
		#AldiFavourite	Argos -	#becauseitschr	Boots UK -	Christmas	#holidaysareco
	Total	Things:	#justcantwait	istmas	#Discovermore	2015	ming
A11	. • • • •	90.	jaotoa:a.i			_0.0	9
How different is this advert to other Christmas advertising that you have seen?							
	4138	205	217	203	208	203	210
Base: all respondents	100%	100%	100%	100%	100%	100%	100%
	602	20	32	19	14	42	34
It's very different to any other Christmas advertising	15%	10%	15%	9%	7%	21%	16%
	1611	83	106	88	54	86	80
It's quite different to any other Christmas advertising	39%	40%	49%	43%	26%	42%	38%
	1478	85	61	68	107	54	74
It's not very different to other Christmas advertising	36%	41%	28%	33%	51%	27%	35%
	447	17	18	28	33	21	22
It's not at all different to other Christmas advertising	11%	8%	8%	14%	16%	10%	10%
Net: different	53%	50%	64%	53%	33%	63%	54%
Net: not different	47%	50%	36%	47%	67%	37%	46%

A11 How different is this advert to other Christmas advertising	Currys -Spare the act	Debenhams - #foundit	House of Fraser - #YourRules	John Lewis - Man on the moon	Iceland - Eyebrows will Rise	Lidl - The Lidl School of Christmas	Littlewoods - Christmas 2015
that you have seen?							
	209	204	208	202	204	207	205
Base: all respondents	100%	100%	100%	100%	100%	100%	100%
	33	15	66	61	11	33	21
It's very different to any other Christmas advertising	16%	7%	32%	30%	5%	16%	10%
	92	68	87	99	58	99	60
It's quite different to any other Christmas advertising	44%	33%	42%	49%	28%	48%	29%
· · · · · · · · · · · · · · · · · · ·	61	92	45	33	105	55	95
It's not very different to other Christmas advertising	29%	45%	22%	16%	51%	27%	46%
	23	29	10	9	30	20	29
It's not at all different to other Christmas advertising	11%	14%	5%	4%	15%	10%	14%
Net: different	60%	41%	74%	79%	34%	64%	40%
Net: not different	40%	59%	26%	21%	66%	36%	60%

A11 How different is this advert to other Christmas advertising that you have seen?	Marks & Spencer's - #TheartofChris tmas	Morrisons - Handmade Right Here	Sainsbury's - Mog's Christmas Calamity	Sky - Sky Movies Christmas Advert	Tesco - Gluten Free Christmas Advert	Very.co.uk - The Journey	Waitrose - Christmas 2015
	212	205	209	208	203	211	205
Base: all respondents	100%	100%	100%	100%	100%	100%	100%
	27	10	78	20	37	18	11
It's very different to any other Christmas advertising	13%	5%	37%	10%	18%	9%	5%
	84	58	95	98	87	77	52
It's quite different to any other Christmas advertising	40%	28%	45%	47%	43%	36%	25%
	74	103	27	74	61	99	105
It's not very different to other Christmas advertising	35%	<b>50%</b>	13%	36%	30%	47%	51%
	27	34	9	16	18	17	37
It's not at all different to other Christmas advertising	13%	17%	4%	8%	9%	8%	18%
Net: different	52%	33%	83%	57%	61%	45%	31%
Net: not different	48%	67%	17%	43%	39%	55%	69%

	Total	Aldi - #AldiFavourite Things:	Argos - #justcantwait	ASDA - #becauseitschr istmas	Boots UK - #Discovermore	Cadbury - Cadbury Christmas 2015	Coke - #holidaysareco ming
A20							
Which one of these impressions did the ADVERT give you most strongly?							
	4138	205	217	203	208	203	210
Base: all respondents	100%	100%	100%	100%	100%	100%	100%
	814	71	45	38	48	51	60
It made me feel festive	20%	35%	21%	19%	23%	25%	29%
	169	10	13	8	14	9	7
It made me want to go Christmas shopping	4%	5%	6%	4%	7%	4%	3%
	312	23	13	21	18	21	30
It made me feel excited about Christmas	8%	11%	6%	10%	9%	10%	14%
It made me feel cynical about the role of brands in	441	12	23	27	32	26	29
Christmas adverts	11%	6%	11%	13%	15%	13%	14%
	347	16	16	15	6	18	13
It stirred my emotions	8%	8%	7%	7%	3%	9%	6%
It motivated me to make plans for my Christmas	236	18	8	11	11	8	12
preparations	6%	9%	4%	5%	5%	4%	6%
The ADVERT didn't give me any of these impressions	1819	55	99	83	79	70	59
strongly	44%	27%	46%	41%	38%	34%	28%

A20 Which one of these impressions did the ADVERT give you	Currys -Spare the act	Debenhams - #foundit	House of Fraser - #YourRules	John Lewis - Man on the moon	Iceland - Eyebrows will Rise	Lidl - The Lidl School of Christmas	Littlewoods - Christmas 2015
most strongly?	200	204	200	202	204	207	205
	209	204	208	202	204	207	205
Base: all respondents	100%		100%	100%			100%
	19	37	6	17	36	50	31
It made me feel festive	9%	18%	3%	8%	18%	24%	15%
	7	8	7	7	12	7	11
It made me want to go Christmas shopping	3%	4%	3%	3%	6%	3%	5%
	6	11	6	11	13	23	10
It made me feel excited about Christmas	3%	5%	3%	5%	6%	11%	5%
It made me feel cynical about the role of brands in	21	23	20	22	13	27	25
Christmas adverts	10%	11%	10%	11%	6%	13%	12%
	6	19	18	66	9	6	22
It stirred my emotions	3%	9%	9%	33%	4%	3%	11%
It motivated me to make plans for my Christmas	9	15	5	5	25	19	15
preparations	4%	7%	2%	2%	12%	9%	7%
The ADVERT didn't give me any of these impressions	141	91	146	74	96	75	91
strongly	67%	45%	70%	37%	47%	36%	44%

A20 Which one of these impressions did the ADVERT give you most strongly?	Marks & Spencer's - #TheartofChris tmas	Morrisons - Handmade Right Here	Sainsbury's - Mog's Christmas Calamity	Sky - Sky Movies Christmas Advert	Tesco - Gluten Free Christmas Advert	Very.co.uk - The Journey	Waitrose - Christmas 2015
	212	205	209	208	203	211	205
Base: all respondents	100%	100%	100%	100%	100%	100%	100%
	34	52	31	49	29	63	47
It made me feel festive	16%	25%	15%	24%	14%	30%	23%
	16	7	2	3	5	10	6
It made me want to go Christmas shopping	8%	3%	1%	1%	2%	5%	3%
	15	28	16	9	7	15	16
It made me feel excited about Christmas	7%	14%	8%	4%	3%	7%	8%
It made me feel cynical about the role of brands in	32	13	18	17	21	18	22
Christmas adverts	15%	6%	9%	8%	10%	9%	11%
	14	6	53	12	10	9	13
It stirred my emotions	7%	3%	25%	6%	5%	4%	6%
It motivated me to make plans for my Christmas	12	13	3	5	12	16	14
preparations	6%	6%	1%	2%	6%	8%	7%
The ADVERT didn't give me any of these impressions	89	86	86	113	119	80	87
strongly	42%	42%	41%	54%	59%	38%	42%

		Aldi -		ASDA -		Cadbury - Cadbury	Coke -
		#AldiFavourite	Argos -	#becauseitschr	Boots UK -	Christmas	#holidaysareco
	Total	Things:	#justcantwait	istmas	#Discovermore	2015	ming
A27			•				
How did you feel about the music in the advert?							
	4138	205	217	203	208	203	210
Base: all respondents	100%	100%	100%	100%	100%	100%	100%
	887	83	58	55	47	59	67
Enjoyed it a lot	21%	40%	27%	27%	23%	29%	32%
	1553	75	94	63	87	82	92
Enjoyed it a little	38%	37%	43%	31%	42%	40%	44%
	591	21	27	29	35	26	17
Didn't really enjoy it	14%	10%	12%	14%	17%	13%	8%
	402	16	14	. 39	29	21	15
Definitely didn't enjoy it	10%	8%	6%	19%	14%	10%	7%
	705	10	24	. 17	10	15	19
Don't remember the music	17%	5%	11%	8%	5%	7%	9%
Net: enjoyed	59%	77%	70%	58%	64%	69%	76%
Net: not enjoyed	27%	13%	18%	28%	19%	18%	16%

A27	Currys -Spare the act	Debenhams - #foundit	House of Fraser - #YourRules	John Lewis - Man on the moon	Iceland - Eyebrows will Rise	Lidl - The Lidl School of Christmas	Littlewoods - Christmas 2015	Marks & Spencer's - #TheartofChris tmas
How did you feel about the music in the advert?								
	209	204	208	202	204	207	205	212
Base: all respondents	100%	100%	100%	100%	100%	100%	100%	100%
	9	27	24	64	28	30	70	54
Enjoyed it a lot	4%	13%	12%	32%	14%	14%	34%	25%
	43	83	53	74	82	76	76	72
Enjoyed it a little	21%	41%	25%	37%	40%	37%	37%	34%
	27	34	50	30	30	31	31	38
Didn't really enjoy it	13%	17%	24%	15%	15%	15%	15%	18%
	14	13	63	23	12	13	12	33
Definitely didn't enjoy it	7%	6%	30%	11%	6%	6%	6%	16%
	116	47	18	11	52	57	16	15
Don't remember the music	56%	23%	9%	5%	25%	28%	8%	7%
Net: enjoyed	25%	54%	37%	68%	54%	51%	71%	59%
Net: not enjoyed	62%	29%	39%	17%	31%	34%	14%	23%

A27	Morrisons - Handmade Right Here	Sainsbury's - Mog's Christmas Calamity	Sky - Sky Movies Christmas Advert	Tesco - Gluten Free Christmas Advert	Very.co.uk - The Journey	Waitrose - Christmas 2015
How did you feel about the music in the advert?						
	205	209	208	203	211	205
Base: all respondents	100%	100%	100%	100%	100%	100%
	29	52	25	22	44	40
Enjoyed it a lot	14%	25%	12%	11%	21%	20%
	87	83	105	56	102	68
Enjoyed it a little	42%	40%	50%	28%	48%	33%
	27	28	23	22	30	35
Didn't really enjoy it	13%	13%	11%	11%	14%	17%
	11	6	12	8	7	41
Definitely didn't enjoy it	5%	3%	6%	4%	3%	20%
	51	40	43	95	28	21
Don't remember the music	25%	19%	21%	47%	13%	10%
Net: enjoyed	57%	65%	63%	38%	69%	53%
Net: not enjoyed	30%	22%	26%	51%	17%	30%